

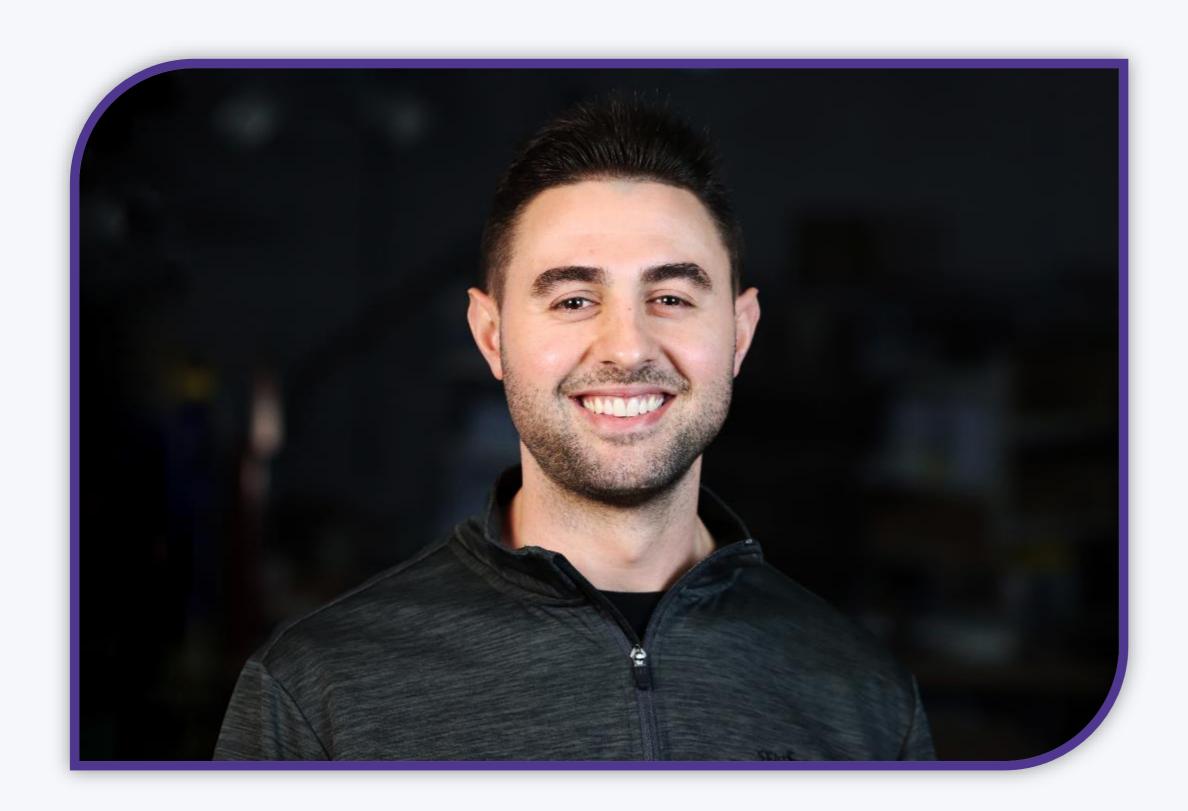
Patron Counting & Occupancy Monitoring Solutions



February 24, 2021

Introductions

Meet Your Presenter!



Brendon Badway

Senior Sales Specialist – SenSource

Brendon is Senior Sales Specialist for SenSource and has been with the company for more than 5 years. While he works with many different industries, Brendon has worked with more than 200 libraries alone across the US. Brendon is married with two children and enjoys golfing in his free time. His favorite book is *Hatchet* by Gary Paulsen.

Contact me! bbadway@sensourceinc.com 1-800-239-1226





Longtime Supplier for Libraries

A trusted solution

- ALA member for 15 years
- PLA member for 10 years
- 7 Time 'Platinum Award' winner from the Modern Library Awards
- 1200+ Library clients in North America
- Public, Educational and Specialty libraries
- Experts in library architecture for proper installation and networking











Why Use Patron Counting?

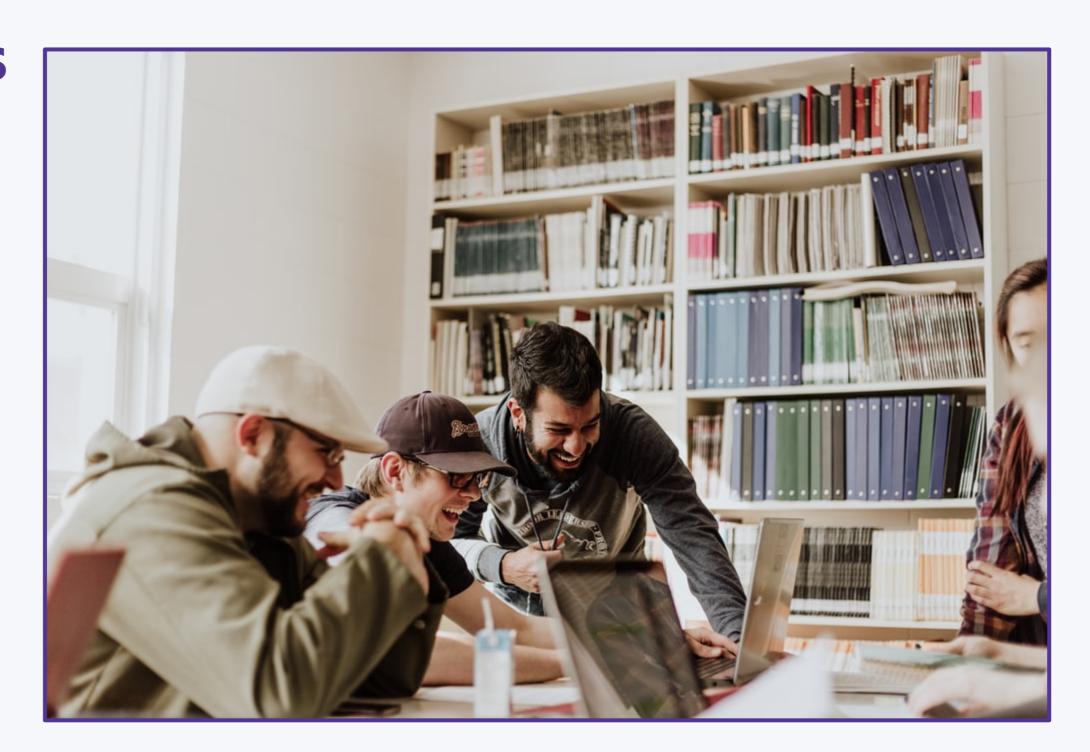
Our Solution

Report for Government Funding and Grants

Justify Facility Expansion or Remodel

Analyze Library Usage

- Total Traffic
- Predictive Traffic
- Traffic Patterns
- Business Hour Assessment
- Occupancy
- Conference Room & Auditorium Usage



With everything libraries have to offer, circulation stats can no longer be your only data point!





Patron Counting Technology

Our Solution

Most accurate technology

- 3D Stereo video technology
- Video validation
- 97% greater average accuracy
- Layered with machine learning for continued accuracy

Professionally commissioned

Remote calibrations & validations

Proactive sensor health maintenance

Manage your fleet of sensors

Managed installation services

- Proprietary project management platform
- Experience managing 50+ installations per day

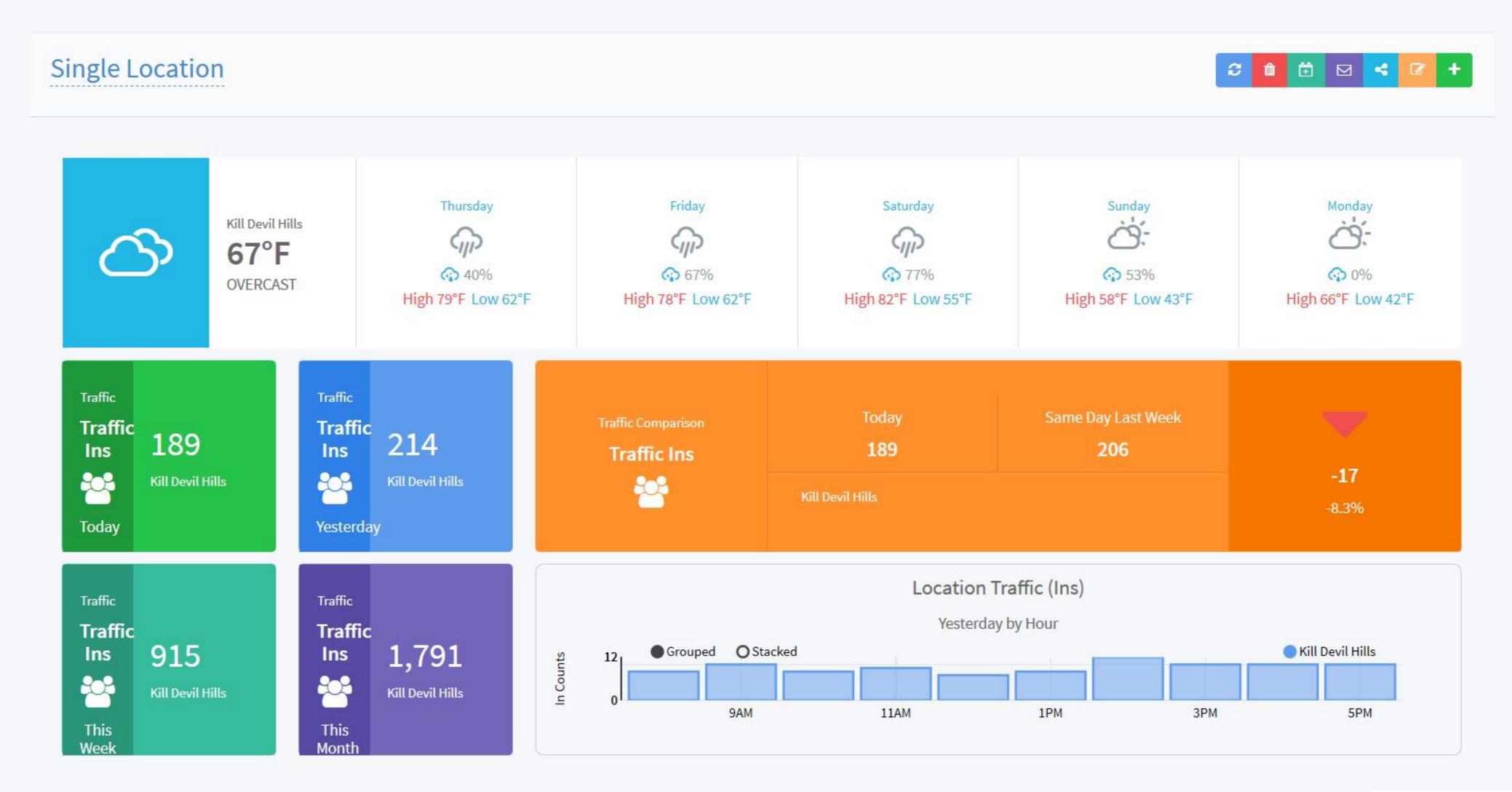






Vea Reporting Platform

Our Solution



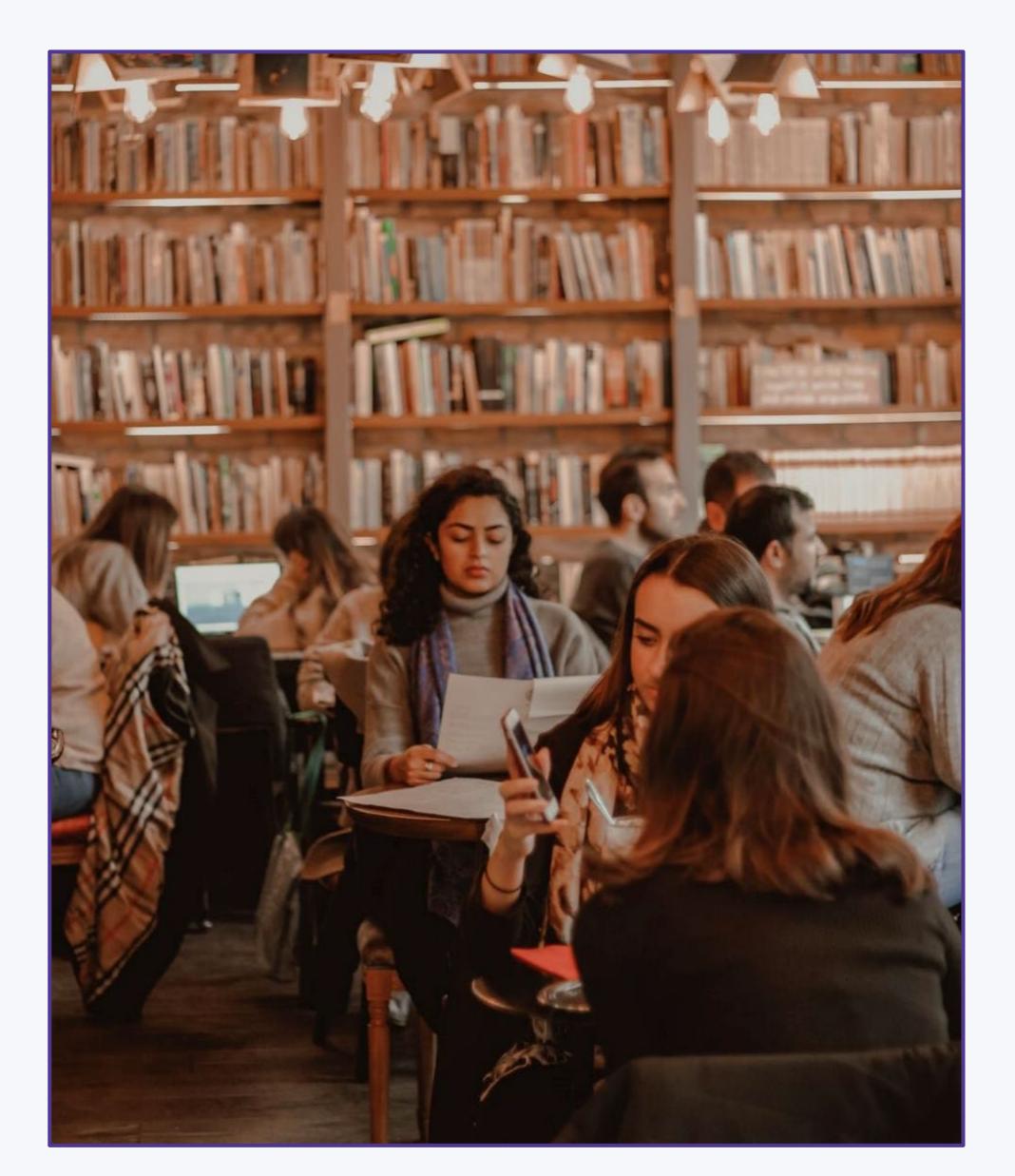




SafeSpace Occupancy Monitoring

Our Solution

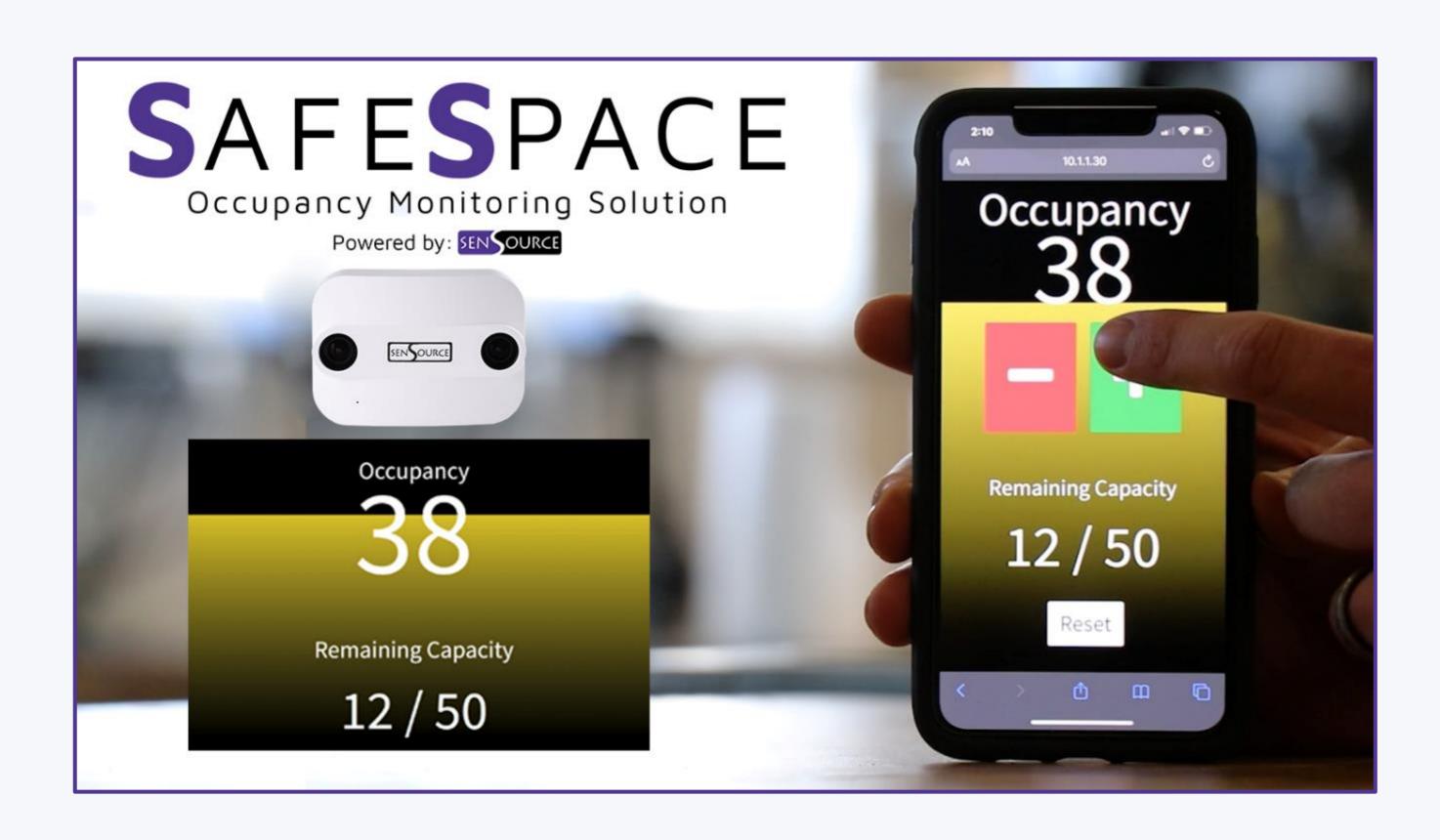
- Libraries are in the "re-opening phase" and need to do it quickly and safely
- Staff and patron safety is priority #1
- Show your patrons you care with the SafeSpace heads-up display options
- Frees up resources, provides accurate counts, builds accountability and trust.
- Historical data can provide compliance reports to make sure you can continue to keep your doors open





SafeSpace Occupancy Monitoring

Our Solution















Thank you taking the time to view our Demo! Please contact me with any questions!

Brendon Badway

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